



# Public Fleet Advisors LLC

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Dear Fleet Professional,

Public Fleet Advisors (PFA) provides quality fleet management education. Training occurs at **customer sites, regional venues, and public fleet conferences**. Designed for both newcomers and seasoned professionals, the curriculum will enhance job performance and marketability in the fleet industry. Attendees should include **directors, managers, administrators, financial analysts, supervisors, parts managers, technicians**, and other professionals. Including the entire organization is a catalyst for positive culture change and organizational improvement. *Quality education facilitates improved service delivery to citizens and saves taxpayers millions of dollars.*

## ***A regional fleet management training seminar is coming to: The City of Glendale, AZ October 12-13, 2022!***

### **Fleet Management Training Topics Selected by Regional Fleet Managers:**

Calculating Public Fleet Rates & Fleet Replacement Strategies	Developing a Preventative Maintenance Program & Its Importance
Parts Inventory Management	Workflow, Productivity, & Shop Safety
How Many Technicians Do You Really Need?	Round Table Discussion
How to Hire & Retain Quality Technicians	Surviving an Audit of Your Fleet Operation
Electric Vehicle Discussion	Discovering Fleet Best Practices & Learning New Technologies

PFA instructors are well-known leaders in public fleet management and are both fleet industry certified. Together, they have a combined total of over eighty (80) years of continuous business experience and are masters at teaching complex public management principles. For over twenty-five years they have organized large public works conferences, lectured at schools, presented at fleet conferences, and delivered Webinar presentations. *PFA instructors have taught business management skills and implementation strategies to thousands of public fleet professionals across North America.*

For more information about this opportunity, please visit us at [www.publicfleetadvisors.com](http://www.publicfleetadvisors.com) or call for more information regarding venue, hotels, and pricing.

**Sam P. Lamerato, CFPF**  
*Legendary Lifetime Achievement Award Recipient*

**John S. Hunt, CFPF**  
*Public Fleet Manager Hall of Fame Inductee*

*“Optimize your fleet operation with proven expertise”*

**City of Glendale  
Glendale Regional Public Safety Training Center  
11550 West Glendale Ave  
Glendale, AZ 85307**



**October 12-13, 2022**

**Hotel:**

Hampton Inn & Suites – Glendale Westgate  
6630 North 95<sup>th</sup> Avenue  
Glendale, AZ 85305  
Government Rate - \$151.00 + Tax  
623-271-7771



**Seminar Cost:** The cost to attend Public Fleet Advisors (PFA) training seminar for both days is \$225 per person. ***Payments received more than 15 days in advance, the cost is \$199 per person.*** Discounts are given to agencies sending multiple attendees and/or for organizations that belong to a Fleet Management Association such as the American Public Works Association (APWA), National Association of Fleet Administrators (NAFA), FleetPros Fleet Management Association, Public Fleet Managers Associations, or other similar organization. ***With the discount, the cost is \$175 per person if paid in full 15 days in advance. Due to prepaid event expenses, NO refunds provided with less than one week prior to the training event.***

To register, please click [www.publicfleetadvisors.com/training\\_registration](http://www.publicfleetadvisors.com/training_registration).

The significant value of the training provided by PFA far exceeds the cost to attend this wonderful opportunity.

For more payment options, please contact:

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# Glendale Regional Public Safety Training Center



*End of day one - Tour Glendale's Fleet Facility*



# Public Fleet Advisors Fleet Training Seminar Glendale, AZ

## Agenda October 12, 2022

- 7:15-7:45 Registration & Coffee & Pastries
  - 7:45-8:15 Welcome, Fleet Overview & Introductions
  - 8:15-9:00 Calculating Public Fleet Rates
  - 9:00-9:35 Fleet Replacement Strategies
  - 9:35-10:00 Save Time & Money by Purchasing from Ready-to-Use, Competitively Solicited Contracts - Sourcewell
  - 10:00-10:25 Break & Networking Time
  - 10:25-11:35 Parts Inventory Management - Do you really need what you are stocking?
  - 11:35-12:00 Modern Fleet Asset Remarketing  
Strategies That Will Make Your Program Shine! - GovDeals
  - 12:00-1:00 Lunch Provided & Networking & Equipment Show
  - 1:00-1:20 Electric Vehicle Discussion  
Speaker: Craig Croner, CPFPP - Deputy Director of Field Operations
  - 1:20-2:20 Developing a Preventive Maintenance Program & Its Importance
  - 2:20-2:50 Break & Networking Time
  - 2:50-3:50 How to Hire & Retain Quality Technicians
  - 3:50-4:35 Discovering Fleet Best Practices & Learning New Technologies
  - 4:35 Day One Wrap-up Discussion & Facility Tour
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October 13, 2022

- 7:15-7:45      Networking & Coffee & Pastries
- 7:45-8:15      Day Two Opening Remarks and Discussion
- 8:15-9:15      Workflow, Productivity, & Shop Safety
- 9:15-9:30      Break & Networking Time
- 9:30-10:30     How Many Technicians Do You Really Need?
- 10:30-11:30    Surviving an Audit of Your Fleet Operation
- 11:30-11:50    Round Table Discussion - Bring Your Hot Topics
- 11:50-12:00    Professional Organizations - Door Prizes - Closing Remarks
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*Speakers: John S. Hunt, CPFP and Sam P. Lamerato, CPFP*

*Platinum – Partner/Sponsor*



*Bronze – Sponsors*

