

Dear NAFA ODC Members,

Attached is the agenda for our upcoming training seminar/conference in September. Sam Lamerato and John Hunt of Public Fleet Advisors will lead us during this jam-packed day-and-a-half seminar. They are well-known leaders in public fleet management and are both fleet industry certified. Together, they have a combined total of over eighty (80) years of continuous business experience and are masters at teaching complex public management principles.

Please plan on joining us at the Hilton Garden Inn Hampton Coliseum Central Hotel in Hampton, VA. Mark your calendars now!

The cost of attending this seminar is \$40 per person. Register now, as space is limited for this seminar and will be on a first-come, first-serve basis.

Registration Link: <https://www.nafa.org/event/old-dominion-chapter-fleet-training-seminar/>

Once you register for the seminar, please make travel arrangements, and book a hotel. We provide breakfast and lunch on Monday and Tuesday of the seminar.

Watch for more details to come about this September NAFA ODC event...

AND more information is coming this week about our July 19th ODC meeting in Richmond on Fleet Electrification and Sustainability.

On behalf of the NAFA ODC Board,

Robin Meritt, CAFM
Assistant Fleet Director
City of Lynchburg
1650 Memorial Avenue
Lynchburg, VA 24501
434-455-4426

NAFA Old Dominion Chapter (ODC)

Meeting Location

Hilton Garden Inn

Hampton Coliseum Central Hotel

1999 Power Plant Pkwy, Hampton, VA 23666

September 26-27, 2022



Hotel:

Hilton Garden Inn - Hampton Coliseum Central Hotel in Hampton, VA
1999 Power Plant Pkwy, Hampton, VA 23666

Hotel website is:

<https://www.hilton.com/en/hotels/phfhcgi-hilton-garden-inn-hampton-coliseum-central/>

Phone Number (757) 310-6323

Seminar registration:

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Public Fleet Advisors Fleet Training Seminar September 26-27, 2022

Hilton Garden Inn - Hampton Coliseum Central
1999 Power Plant Parkway, Hampton, VA 23666

Agenda September 26, 2022

- 7:30-8:15 Breakfast Provided
 - 8:30-8:35 Welcome & Introductions
 - 8:35-9:20 Calculating Public Fleet Rates
 - 9:20-10:05 Fleet Replacement Strategies
 - 10:05-10:25 Save Time & Money by Purchasing from Ready-to-Use, Competitively Solicited Contracts - Sourcewell
 - 10:25-11:00 Break & Networking & Vendor Discussions
 - 11:00-12:00 Parts Inventory Management - Do you really need what you are stocking?
 - 12:00-1:00 Lunch Provided & Networking & Vendor Discussions
 - 1:00-1:20 Modern Fleet Asset Remarketing - "Strategies That Will Make Your Program Shine!" - GovDeals
 - 1:20-2:20 Developing a Preventive Maintenance Program & Its Importance
 - 2:20-2:50 Break & Networking & Vendor Discussions
 - 2:50-3:50 How to Hire & Retain Quality Technicians
 - 3:50-4:15 Day One Wrap-up Discussion
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September 27, 2022

- 7:30-8:15 Breakfast Provided
- 8:30-8:35 Day Two Opening Remarks and Discussion
- 8:35-9:35 Workflow, Productivity, & Shop Safety
- 9:35-10:35 How Many Technicians Do You Really Need?
- 10:35-11:00 Break & Networking & Vendor Discussions
- 11:00-11:55 Surviving an Audit of Your Fleet Operation
- 11:55-12:05 Professional Organizations - Door Prizes - Closing Remarks
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