



Public Fleet Advisors LLC

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Dear Fleet Professional,

Arkansas Public Fleet Professionals Association 2022 Conference will be held July 21-22, 2022.

To register, please click APFPA logo:



Public Fleet Advisors (PFA) has been asked to provide training the 2022 Arkansas Public Fleet Professional Association Conference. The curriculum is designed for newcomers and seasoned professionals and will enhance job performance.

Attendees should include **directors, managers, administrators, financial analysts, supervisors, parts managers, technicians**, and other professionals.

Fleet Management Training Topics Selected by Regional - Fleet Managers:

Calculating Public Fleet Rates & Fleet Replacement Strategies	Developing a Preventative Maintenance Program & Its Importance
Parts Inventory Management	Workflow, Productivity, & Shop Safety
How Many Technicians Do You Really Need?	Round Table Discussion
How to Hire & Retain Quality Technicians	Surviving an Audit of Your Fleet Operation
Networking Opportunities	Trade & Equipment Show

PFA instructors are well-known leaders in public fleet management and are both fleet industry certified. Together, they have a combined total of over eighty (80) years of continuous business experience and are masters at teaching complex public management principles. PFA instructors have taught business management skills and implementation strategies to thousands of public fleet professionals across North America.

Sam P. Lamerato, CFP
Legendary Lifetime Achievement Award Recipient

John S. Hunt, CFP
Public Fleet Manager Hall of Fame Inductee

“Optimize your fleet operation with proven expertise”



Public Fleet Advisors Fleet Training Seminar Fayetteville, AR

July 21, 2022

- | | |
|--------------------|--|
| 8:30-8:35 | Welcome & Introductions |
| 8:35-9:20 | Calculating Public Fleet Rates |
| 9:20-10:05 | Fleet Replacement Strategies |
| 10:05-10:25 | Save Time & Money by Purchasing from Ready-to-Use, Competitively Solicited Contracts - Sourcewell |
| 10:25-11:00 | Break & Networking Time, Trade Show & Equipment Show |
| 11:00-12:00 | Parts Inventory Management - Do you really need what you are stocking? |
| 12:00-1:00 | Lunch Provided, Networking Time, Trade Show & Equipment Show |
| 1:00-1:20 | Are You Maximizing the Three Most Important Aspects of Your Surplus Auctions - Control, Transparency & Revenue? This Proven & Simple Solution Will Help You Do Just That - GovDeals |
| 1:20-2:20 | Developing a Preventive Maintenance Program & Its Importance |
| 2:20-2:50 | Break & Networking Time, Trade Show & Equipment Show |
| 2:50-3:50 | How to Hire & Retain Quality Technicians |
| 3:50-4:15 | Day One Wrap-up Discussion |
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July 22, 2022

- 8:30-8:35 Day Two Opening Remarks and Discussion
- 8:35-9:35 Workflow, Productivity, & Shop Safety
- 9:35-10:35 How Many Technicians Do You Really Need?
- 10:35-11:00 Break & Networking Time
- 11:00-11:55 Surviving an Audit of Your Fleet Operation
- 11:55-12:05 Door Prizes - Closing Remarks
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